

HP SAP Solution Centers



Visit a facility that already has the technology up and running. That way you can experience it without all the effort required to put together your own proof of concept.

Seeing is believing.

No matter what you'd like to learn about your SAP® solutions environment—whether you're looking to migrate from one platform to another, learn about the latest technologies, test technology in a real-world environment, simplify your existing infrastructure or IT environment, discover best practices, or even make an initial SAP deployment—HP SAP Solution Centers offer you the answers.

HP SAP Solution Centers are state-of-the-art facilities designed to showcase SAP software solutions on Intel®-based HP hardware. Featuring product demonstrations, application best practices, capabilities

for transforming your IT infrastructure, and the latest techniques for SAP migrations, the Centers provide:

- Hands-on learning labs for customers who want to test HP technology for SAP
- Direct access to HP experts who can answer your questions about SAP implementations
- Sample demonstrations of SAP and HP solutions in action

The launch of the Centers is one more indication of the strong relationship between HP, Intel, and SAP. Over the years, the companies have cooperated to integrate SAP technology across the breadth of the HP product line, creating offerings such as: SAP's ESA (Enterprise Services Architecture) Roadmap development; SAP Adaptive Computing (virtualization); HP OpenView Operations and SAP Solution Manager integration; Smart Plug-Ins for SAP; high-availability failover; high-performance business analytics; high-speed backups; high-speed data migration; and Output Management for R/3®, among others.





Now customers can witness the added value of this cooperation first hand. Created in response to customer SAP implementation challenges, each Center boasts a team of knowledgeable HP staff, consultants, and solution providers who are skilled in demonstrating best practices and armed with the know-how to address questions that arise. Working together, they address a visitor's needs, whether that means helping to discover the best use of resources, defining user requirements, or sharing methodologies to reduce costs and improve operational efficiency.

Sample demonstrations available at the Centers include:

How to integrate IT Service Management into an SAP solutions environment (ITSM for SAP)

How to use technologies such as HP Serviceguard for SAP, Cluster Consistency Monitor, or HP OpenView Data Protector for SAP to simplify or consolidate an SAP solutions environment

How to use technologies like Virtualized Infrastructure Solutions for mySAP™ to take advantage of unused resources in an SAP solutions environment

"It's about helping our SAP customers to build, manage, and maintain their environments effectively," observes Andy Thompson, Americas SAP Solution Centers program manager. "Through our SAP Solution Centers, we are helping them to identify goals for their data centers and sharing some of the best strategies for achieving them."

For example, visitors to the Centers will discover how HP technology is helping large enterprises like General Mills to consolidate SAP applications into a single, easily managed server environment. Or, in the case of Alicorp, Peru's largest food company, how HP data center concepts are helping to improve system responsiveness and disaster contingency capabilities. Or even how technologies like HP Output Management for R/3 and HP Output Server are enabling customers like PacifiCorp to maintain tight control over their output. As SAP moves forward with its ESA architecture for SAP, the Centers will help users to understand the key principles and building blocks required to define their own ESA roadmaps. In addition, the Centers will showcase various SAP applications running on HP servers under HP-UX, Microsoft® Windows®, and Linux® operating systems, as well as HP's full range of storage and management consolidation capabilities.

The Centers leverage a long history of proven expertise in SAP solution development and deployment, including over 50,000 SAP installations worldwide, over 200 SAP outsourcing customers, and the management of HP's own internal SAP implementation—considered one of the world's largest. SAP itself has acknowledged HP's world-class infrastructure capabilities by choosing HP to host and manage its own branded SAP Hosting solutions, delivered from the same Atlanta facility where the HP SAP Solution Center resides.

Find out more

To learn more about HP SAP Solution Centers or to arrange a visit of your own, contact your local HP SAP sales representative, SAP presales specialist, or HP SAP Solution Center Program Manager at 1-800-424-0993, option #3. Or visit www.hp.com/go/sap.

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